



THE
POTOMAC GROUP
A CRUMP COMPANY

Management Team

Teague Wright **Executive Vice President**

Teague is the Senior Executive for The Potomac Group. She is recognized throughout the independent life distribution industry for her unparalleled effectiveness, based on a high level of integrity, persistence and expertise. Throughout her career, Teague has cultivated the trust of leading carriers, while demonstrating an in-depth understanding of the specific challenges that producers face.

Prior to her role at The Potomac Group, Teague was the Executive Vice President for Ash Brokerage and the Vice President of Underwriting for National Financial Partners (NFP). At NFP, she was instrumental in developing an Underwriting Advocacy program. Teague also worked for Crump Life Insurance Services (formerly BISYS) early in her career, where she served as Director of the Major Case division.

Teague is a graduate of Pennsylvania State University.

Michael Amoia, J.D., CFP®, CLU, ChFC **Vice President, Advanced Markets**

Michael Amoia is currently the Vice President of Advanced Markets for The Potomac Group. He has over thirteen years of experience within the financial planning and life insurance industry. During that time, he focused his attention mainly on estate and business planning for high net worth clients. He has taught a number of CLU and CFP® classes for the American College and has authored numerous articles, including: *Estate Planning with Irrevocable Life Insurance Trusts in Times of Tax and Legal Uncertainty*, *The Goodman Triangle*, *Planning with Special Needs Trust*, and *FLPs Flipped Upside Down*.

Michael received his B.S. in Economics from George Mason University and graduated cum laude from the University of Baltimore School of Law. He is currently attending Georgetown University Law Center for his LL.M in Taxation and Certificate in Estate Planning. He is admitted to practice law in Maryland.

Andrea Caruso **Vice President, Operations**

Andrea is the Executive in charge of the operations and underwriting functions for The Potomac Group. She has over 13 years of experience with Crump Life Insurance Services (formerly BISYS) and began her career as an Underwriting Support role where she became one of the first supervisors of Client Services in 1996.

In 2000, Andrea transitioned to the Technology Department and focused initially on company-wide efficiencies, system conversions, and global management level reporting. She moved into a management role within Technology in 2002.

Prior to joining The Potomac Group, Andrea held global oversight for the Licensing and Contracting, Implementation, and Commission Teams for Crump Life Insurance Services.

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TPG.101.3 1108